

Natasha Goncharova

web.goncharova@gmail.com

Cambridge, MA, ph.: (413) 210-1352

I would consider a challenging opportunity where I can leverage my management, finance, and information technologies skills. I have worked in finance and high tech in four countries. I am looking to contribute to the next positive change in the world.

WORK EXPERIENCE

January '05 - Present

TnR Global www.tnrglobal.com, Cambridge MA

Technology consulting company specializing in system integration for enterprise search and complex web-based systems

Co-founder, Managing Director

- Responsible for business and organizational development: the company grew at 15-45% every year since its inception.
- Responsible for budgeting, accounting, and financial management.
- Responsible for all aspects of HR: interviewing, hiring, professional growth, benefits, payroll.
- Responsible for generating and managing new client accounts: 10% of 2008 revenue came from new accounts.
- Working with the cutting edge web technologies: enterprise search, vitalization, cloud computing.

InteliCoat Technologies www.intelicoat.com

May '03 – January '05

Global leader in developing and manufacturing of imaging and electronic technologies

Senior Financial Analyst, promoted to Corporate Financial Analyst reporting to CFO

- Financial analysis and GAAP reporting: Worldwide consolidation for four domestic sites and three international sites in the U.K., Holland, Australia, in different currencies.
- Developed financial models for business growth and various forms of financing.
- Was responsible for the US corporate tax function and legal entities filings as working with external auditors.
- Was involved in budgeting and sales forecasting for all entities.
- Leadership role in implementing projects to improve the efficiency and effectiveness of the Financial Function through Information Technology based solutions.

Regional Technology Corporation (RTC), www.rtacentral.com

May '02 – March '03

Non-profit catalyst for organization of networks, growth and development of technology companies in Western Massachusetts

Graduate Internship

- Project Management/Technology Network Development: Plan and organize activities of regional technology networks. This included organization of nine monthly networking events, each for over sixty people.
- Marketing/Communications Management: Managed development of RTC new web portal that included directory of technology professionals; created network's brand collateral.
- Participated in board, committee and admin meetings; worked with many regional tech CEOs and senior executives.

Moscow, Russia

Institute of Direct Investments Foundation (IDI), <http://www.ivr.ru/english>

April '00 – August '01

NGO aimed to provide informational transparency and attract investments in Russia

Project Manager / Financial Analyst

- Performed financial analysis of investment projects submitted by Russian companies to IDI.
- Managed the organization of the US - Russian Investment Symposium in Boston, MA, in cooperation with Dow Jones Conferences and Harvard University. Developed the Symposium's Budget of approximately \$2,000,000.
- Organized three large-scale conferences in Russia (Revenue of \$100,000 and over 700 participants).

Almaty, Kazakhstan and Tashkent, Uzbekistan

International Business and Technical Consultants, Inc. (IBTCI), www.ibtci.com

USAID contractor providing consulting services to Newly Independent States and Eastern European Countries

USAID Project on Banking Supervision/National Bank of Kazakhstan

July '99 – March '00

USAID Project on Banking Supervision/Central Bank of Uzbekistan

May '98 - June '99

Resident Adviser, Assistant to Project Manager, was promoted from the project implemented in Uzbekistan

- As part of the team, inspected three largest commercial banks to determine their financial viability, safety and soundness.
- Consulted on enhancing the banking off-site surveillance system and streamlining banks' reporting.
- Translated many financial reporting forms, various regulations (Problem Banks Resolution, Unsafe and Unsound Banking Practices), manuals for the policy division (Money Laundering, Inspection of Credit Unions, Liquidation Operations).

Chair Project Manager Assistant

- Participated in on-site inspections of the 16 largest commercial banks in Uzbekistan, utilizing the CAMEL System.
- Examined bank's Capital position, reviewed Asset quality, Management representation, analyzed Earnings and Liquidity.
- Worked on drafting and implementing regulations (asset classification, liquidity management, capital adequacy).

EDUCATION

MBA	Isenberg School of Management, University of Massachusetts, Amherst, MA Master of Business Administration, 2003 <i>Awarded Full Merit Teaching Assistantship</i> http://www.isenberg.umass.edu/alumni/ar/2003/Goncharova/
MBA	University of World Economy and Diplomacy, Tashkent, Uzbekistan International MBA Program, Major: General Management, 2000 <i>Graduated with Honors</i>
BA	Tashkent Financial Institute, Tashkent, Uzbekistan. Major: Credit and Finance, 1999 <i>Graduated with Honors</i>

COMPUTER SKILLS

- **Finance:** Proficient in Hyperion Financial Consolidation, PayCycle for payroll, QuickBooks, DiDiver sales tool
- **Desktop:** Proficient with Microsoft Office (Word, Excel, Power Point)
- **Web:** Dreamweaver, Joomla CMS, HTML, hands-on with Web 2.0 applications: blogging, wikis, social networking
- **Project Management:** Hands-on experience with web-based PM and support ticketing systems
- **Search:** Proficient with search and research online: if information is on the web, I will find it

PUBLICATIONS

- **The New Bankruptcy Law in Russia**, Annual Survey of Bankruptcy Law, 2003 Edition, Thomson West
<http://west.thomson.com/product/14730166/product.asp>
- **Bankruptcy in Ukraine: A Back Door to Privatization**, Annual Survey of Bankruptcy Law, 2004 Edition, Thomson West
- **Bankruptcy Laws in the Central Asia Countries: Kazakhstan, Kyrgyz Republic, Uzbekistan**, in progress for Annual Survey of Bankruptcy Law, 2004 Edition, Thomson West
- **Leasing in Russia: Theory and Practice**, Article, Saint- Petersburg Polytechnic University, 2002
- **Practice of CAMEL System Application in Banking Supervision in Uzbekistan**, Honored Diploma Paper, 1999

LANGUAGES

Fluent in English and Russian

INTERESTS

International business, international travel, globalization and its effects on the world, CleanCambridge.org